## **Farmers Mutual of Tennessee**

Contingent Commission Schedule

\$ Volume Collected Premium	% Loss RATIO	Bonus Commission Rate – (% of Premium Collected) Where % of Increase in Premium Collected over Last Year is:				
	Incurred	0 - 9.9	10.0 – 17.4	17.5 – 24.9	25.0 +	
25,000 To 59,999	Under 40.0% 40.1 – 44.9 45.0 – 49.9 50.0 – 54.9 Over 54.9	2.0 1.5 1.0 0.5 0	3.0 2.5 2.0 1.0 0	4.0 3.0 2.5 1.5 0	5.0 4.0 3.0 2.0 0	

% Loss RATIO	Bonus Commission Rate – (% of Premium Collected) Where % of Increase in Premium Collected over Last Year is:			
Incurred	0 - 7.4	7.5 – 12.4	12.5 – 17.4	17.5 +
Under 40.0%	3.0	4.0	5.0	7.0
40.1 - 44.9	2.0	3.0	4.0	6.0
45.0 - 49.9	1.0	2.0	3.0	5.0
50.0 - 54.9	0.5	1.0	2.0	4.0
Over 54.9	0	0	0	0
_	RATIO Incurred Under 40.0% 40.1 – 44.9 45.0 – 49.9 50.0 – 54.9	RATIO Where % c   Incurred 0 - 7.4   Under 40.0% 3.0   40.1 - 44.9 2.0   45.0 - 49.9 1.0   50.0 - 54.9 0.5	RATIO IncurredWhere % of Increase in Premiu 0 - 7.4Under 40.0% 40.1 - 44.93.045.0 - 49.9 50.0 - 54.91.02.03.01.02.01.01.0	RATIO IncurredWhere % of Increase in Premium Collected over La 0 - 7.4Under 40.0%3.04.040.1 - 44.92.03.045.0 - 49.91.02.050.0 - 54.90.51.0

RATIO	Bonus Commission Rate – (% of Premium Collected) Where % of Increase in Premium Collected over Last Year is:			
Incurred	0 – 4.9	5.0 - 7.4	7.5 – 9.9	10.0 +
Under 40.0%	4.0	6.0	8.0	10.0
40.1 – 44.9	3.0	5.0	7.0	9.0
45.0 - 49.9	2.0	4.0	5.0	7.0
50.0 - 54.9	1.0	2.0	3.0	5.0
Over 54.9	0	0	0	0
-	Incurred Under 40.0% 40.1 – 44.9 45.0 – 49.9 50.0 – 54.9	Incurred 0 – 4.9   Under 40.0% 4.0   40.1 – 44.9 3.0   45.0 – 49.9 2.0   50.0 – 54.9 1.0	Incurred0 - 4.95.0 - 7.4Under 40.0%4.06.040.1 - 44.93.05.045.0 - 49.92.04.050.0 - 54.91.02.0	Incurred0 - 4.95.0 - 7.47.5 - 9.9Under 40.0%4.06.08.040.1 - 44.93.05.07.045.0 - 49.92.04.05.050.0 - 54.91.02.03.0

\$ Volume Collected Premium	% Loss RATIO	Bonus Commission Rate – (% of Premium Collected) Where % of Increase in Premium Collected over Last Year is:			
	Incurred	(2.5) - 2.5	2.6 - 4.9	5.0 – 9.9	10.0 +
150,000	Under 40.0% 40.1 – 44.9	4.0 3.0	6.0 5.0	8.0 7.0	10.0 9.0
150,000 to	45.0 - 49.9	2.0	4.0	5.0	9.0 7.0
199,999	50.0 – 54.9 Over 54.9	1.0 0	2.0 0	3.0 0	5.0 0

\$ Volume Collected Premium	% Loss RATIO	Bonus Commission Rate – (% of Premium Collected) Where % of Increase in Premium Collected over Last Year is:			
	Incurred	(2.9) - 2.5	2.6 - 4.9	5.0 - 7.4	7.5 +
200,000+	Under 40.0% 40.1 – 44.9 45.0 – 49.9 50.0 – 54.9 Over 54.9	4.0 3.0 2.0 1.0 0	6.0 5.0 4.0 2.0 0	8.0 7.0 5.0 3.0 0	10.0 9.0 7.0 5.0 0